



Fantastic Analysts and Where to Find Them?

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- Lead Functional Analyst
- 13y+ IT industry experience
- Passionate about Investment Banking and Knowledge Sharing

Same projects – different persons

Projects highlights

- Multiple stakeholders
- Poor high-level requirements documentation
- Scope changes
- Senior DEV team

Analyst highlights

- Formal approach.
 - Requirements analysis and documentation on great level.
 - Good relationship with the team.
 - Not able to pull out new requirements.
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- Spends lots of time with stakeholders.
 - Pull out and document high level requirements himself.

Status



Same projects – different persons

Projects highlights

- Single stakeholder that interact with the team as PO
- True Agile approach
- Distributed SCRUM teams

Analyst highlights

- Analyst acts as a SCRUM master.
- Decompose the requirements from PO and provide detailed user stories.
- Not trying to get involved in high-level requirements

Status



- Analyst trying to get Proxy PO role.
- Working with stakeholders to get more involvement.
- Pass the requirements without further decomposition.





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Driver



- ◆ Works on his own.
- ◆ Can get requirements even from stakeholders that don't want to share them.
- ◆ Love to act as a team representative
- ◆ Perfect if you need to push stakeholders

Implementer



- ◆ Focus on requirements documentation with very good level of details
- ◆ Details are their precious
- ◆ Ideal for vigorous Product Owner

So, who do we need, then?

Project/team questions	Driver	Implementer
Single PO/stakeholder available		X
Multiple stakeholders with contradict requirements	X	
Solid development team with skillful TL who can represent the team		X
Team needs the representative (talking head) in front of stakeholders	X	
PM/TL has deep knowledge of the domain		X
Lack of domain knowledge, investigation is required	X	
Number of systems in question is small		X
Big number of systems in question (integration question solving required)	X	

Ok, but how can I identify them?

Skill	Driver	Implementer
Theory of requirements: types, qualities	X	X
Requirements documentation		X
Requirements Gathering	X	
Requirements Management		X
Contradictory requirements	X	
Change management	X	
UML/BPMN/IDEF/Other		X
Integration with other systems (4-5)	X	
Team interaction		X
Stakeholder communication	X	
English/Native Language	X	X



Thank you for your time! Questions?

- ◆ Please send feedback/complains:

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- ◆ Skill matrix could be found at

- <https://drive.google.com/file/d/0BwytEKaxQmW3ZjRKTUFvcVZYYms/view?usp=sharing>



Thank you!



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